

**Transfer Articulation Agreement**  
**between**  
**STATE UNIVERSITY OF NEW YORK**  
**COLLEGE OF AGRICULTURE AND TECHNOLOGY AT COBLESKILL**  
**and**  
**COLUMBIA-GREENE COMMUNITY COLLEGE**

*July 2021*

This agreement establishes procedures to promote the easy transition of Associate in Applied Science (AAS) and Associate in Science (AS) degree graduates from Columbia-Greene Community College (C-GCC) to the Bachelor of Business Administration (BBA) at the State University of New York College of Agriculture and Technology at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified C-GCC graduates who want to enhance their education and careers by pursuing a bachelor's degree.
2. To assist academic advisors with pertinent academic information for students who wish to continue their education in a bachelor degree program.
3. To attract qualified students to C-GCC and SUNY Cobleskill.
4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of courses.

Terms of the Agreement

1. Students from C-GCC who have completed an associate degree and the courses outlined in attached Addendums A-D, with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the Bachelor of Business Administration degree at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 15<sup>th</sup> for spring semester entry, and prior June 1<sup>st</sup> or fall semester entry.
3. All required and elective courses bearing the major field prefixes, must have C grades or better to be accepted for transfer credit.
4. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

Review and Revision of the Agreement

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination

This agreement shall remain in force from July 2021 on which it is signed until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled, the opportunity to be admitted to SUNY Cobleskill under its terms.

Effective Date and Signatures

This agreement will become effective in July 2021, upon acceptance of Agreement, with appropriate signatures.

COLUMBIA-GREENE COMMUNITY COLLEGE

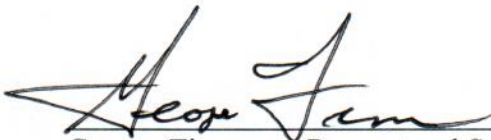
SUNY COBLESKILL



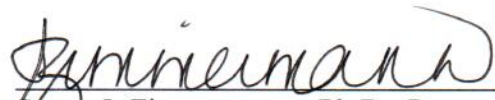
Carlee Drummer, Ph.D., President



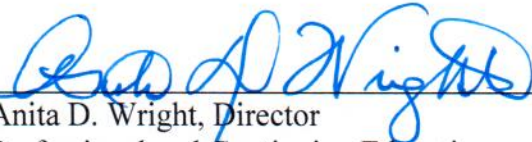
Marion A. Terenzio, Ph.D., President



George Timmons, Provost and Senior Vice  
President for Academic and Student Affairs



Susan J. Zimmermann, Ph.D., Provost  
and Vice President of Academic Affairs



Anita D. Wright, Director  
Professional and Continuing Education



**COLUMBIA-GREENE COMMUNITY COLLEGE  
BUSINESS – BUSINESS ADMINISTRATION AAS**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION - BBA**

**ADDENDUM A**

	C-G Course			Cobleskill Equivalent	
AC 101	Financial Accounting	3	ACCT 101	MF – Financial Accounting	3
AC 102	Managerial Accounting	3	ACCT 103	MF – Managerial Accounting	3
BU 103	Foundations of Business	3	BADM 131	MF – Principles of Business	3
BU 105	Business Communication	3	BADM 145	MF – Business Communication	3
BU 107	Business Law I	3	BADM 223	MF – Business Law I	3
BU 209	Business Professional Development	2	BADM 1XX	EL – Bus. Professional Development	2
BU 230	Principles of Management	3	BADM 249	MF - Management	3
BU EL	Business elective	3	<i>Equivalent course</i>	PR – <i>Equivalent course</i>	3
BU EL	Business Elective	3	<i>Equivalent course</i>	PR – <i>Equivalent course</i>	3
MK 101	Principles of Marketing	3	BADM 134	MF – Principles of Marketing	3
CI 105 or CI 110	CS or CI Elective: Highly recommend Microcomputer App. or Adv. Microcomputer App.	3	CITA 110 or CITA 112	MF – Introduction to Computer Applications or Spreadsheet Data Base App.	3
CS or CI	CS or CI Elective course	3	<i>Equivalent course</i>	PR – <i>Equivalent course</i>	3
CE 101	College Experience	1	FFCS 101	EL – Foundation for College Experience	1
CP 101	Job Search Preparation	1	BADM 1XX	EL – Job Search Prep.	1
EN 101	Composition	3*	ENGL 101	LAS (GE-CM)- Composition I	3
EN 102	Composition & Literature (Recommended)	3*	ENGL 102	LAS (GE-HU)- Composition II	3
	Humanities Elective: a course that fulfills a SUNY Gen. Ed. in The Arts or Foreign Language	3*	<i>Equivalent course</i>	LAS (GE-AR or FL) - <i>Equivalent course</i>	3
MA 102	Mathematics Elective: Statistics	3*	MATH 125	LAS (GE-MA) - Statistics	3
	Science Elective - recommends course that satisfies Natural Science SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-SC) - <i>Equivalent course</i>	3
EC 101	Social Science Elective - Macroeconomics	3*	ECON 124	LAS (GE-SS) – Macro-economics	3
HIS	Social Science Elective- recommends course that satisfies American History or Western Civilizations SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-AH or WC) - <i>Equivalent course</i>	3
	General Elective.	3	<i>Equivalent course</i>	EL -- <i>Equivalent course</i>	3

*The credits from the courses above, in the Business Administration - AAS program, will transfer to the BBA degree in the following categories:*

Major Field Requirements .....	24
Professional Requirements .....	9
Liberal Arts & Sciences Requirements.....	21
Electives.....	7
<b>TOTAL CREDITS TRANSFERRED</b>	<b>61</b>

*21 Credits of SUNY General Education Requirements are satisfied in 7 different GE categories.*

**COLUMBIA-GREENE COMMUNITY COLLEGE  
BUSINESS – BUSINESS ADMINISTRATION AAS**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION - BBA**

**61** credits will transfer to the 122-credit requirement in the Bachelor of Business Administration degree.

**61** credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:

**Major Field Requirements – 37** credits including:

ACCT 335	Principles of Financial Management	3
BADM 201	Personal Finance	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAHT, CITA, FSMA 300-499 (12 credits)		

**Professional Requirements – 6** credits including:

*Courses in consultation with advisor and determined by future career endeavors.*

Lower or Upper level courses	1
Upper level (300-499) courses	5

**Liberal Arts & Sciences Requirements – 13** credits including:

PHED 151	Wellness	1
Additional Liberal Arts & Science Electives		6
Upper level (300-499) Liberal Arts & Science courses		6

<b>General Electives – 8</b> Credits	8
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*30* Credits of SUNY General Education Requirements are needed in 7 different Gen. Ed. categories.

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**COLUMBIA-GREENE COMMUNITY COLLEGE  
BUSINESS – BUSINESS ADMINISTRATION AAS (Online Delivery)**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION - BBA**

**ADDENDUM B**

	C-G Course			Cobleskill Equivalent	
AC 101	Financial Accounting	3	ACCT 101	MF – Financial Accounting	3
AC 116	QuickBooks	3	ACCT 1XX	PR - QuickBooks	3
BU 103	Foundations of Business	3	BADM 131	MF – Principles of Business	3
BU 105	Business Communication	3	BADM 145	MF – Business Communication	3
BU 211	Business Experience Internship	3	BADM 280	PR – Business Administration Intern	3
BU 220	Business Ethics	3	BADM 2XX	EL – Business Ethics	3
BU 230	Principles of Management	3	BADM 249	MF - Management	3
BU 107	Business elective –Business Law I	3	BADM 223	MF – Business Law I	3
MK 101	Business elective -Principles of Marketing	3	BADM 134	MF – Principles of Marketing	3
CE 101	College Experience	1	FFCS 101	EL – Foundation for College Experience	1
CI 105	Microcomputer Application	3	CITA 110	MF – Introduction to Computer Applications	3
CS 116	Contemporary Computer Concepts	3	CITA 1XX	PR – Contemporary Computer Concepts	3
SL 115	Conflict Resolution	3	ECHD 252	EL – Conflict Resolution: Peaceful Environment	3
EN 101	Composition	3*	ENGL 101	LAS (GE-CM)- Composition I	3
EN 105	Technical Writing	3	ENGL 1XX	LAS – Technical Writing	3
	Humanities Elective: a course that fulfills a SUNY Gen. Ed. in The Arts or Foreign Language	3*	<i>Equivalent course</i>	LAS (GE-AR or FL) - <i>Equivalent course</i>	3
	Humanities Elective: a course that fulfills a SUNY Gen. Ed. in Humanities	3*	<i>Equivalent course</i>	LAS (GE-HU) - <i>Equivalent course</i>	3
MA 103	Business Mathematics	3*	MATH 113	LAS (GE-MA) – Math of Finance	3
	Science Elective - recommends course that satisfies Natural Science SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-SC) - <i>Equivalent course</i>	3
EC 101	Social Science Elective - Macroeconomics	3*	ECON 124	LAS (GE-SS) – Macro-economics	3
HIS	Social Science Elective- recommends course that satisfies American History or Western Civilizations SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-AH or WC) - <i>Equivalent course</i>	3

*The credits from the courses above, in the Business Administration - AAS (online Delivery) program, will transfer to the BBA degree in the following categories:*

Major Field Requirements .....	21
Professional Requirements .....	9
Liberal Arts & Sciences Requirements.....	24
Electives.....	7
<b>TOTAL CREDITS TRANSFERRED</b>	<b>61</b>

*21 Credits of SUNY General Education Requirements are satisfied in 7 different GE categories.*

**COLUMBIA-GREENE COMMUNITY COLLEGE  
BUSINESS – BUSINESS ADMINISTRATION AAS (Online Delivery)**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION - BBA**

*61 credits will transfer to the 122-credit requirement in the Bachelor of Business Administration degree.*

*61 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:*

**Major Field Requirements – 40 credits including:**

ACCT 103	Managerial Accounting	3
ACCT 335	Principles of Financial Management	3
BADM 201	Personal Finance	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAHT, CITA, FSMA 300-499 (12 credits)		

**Major Field Requirements – 6 credits including:**

*Courses in consultation with advisor and determined by future career endeavors.*

Lower or Upper level courses	1
Upper level (300-499) courses	5

**Liberal Arts & Sciences Requirements – 10 credits including:**

MATH 125	Statistics or MATH 231 Calculus I	3
PHED 151	Wellness	1
Upper level (300-499) Liberal Arts & Science courses		6

**General Electives – 5 credits** 5

*30 Credits of SUNY General Education Requirements are needed in 7 different Gen. Ed. categories.*

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**COLUMBIA-GREENE COMMUNITY COLLEGE  
BUSINESS – BUSINESS ADMINISTRATION AS**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION - BBA**

**ADDENDUM C**

	C-G Course			Cobleskill Equivalent	
AC 101	Financial Accounting	3	ACCT 101	MF – Financial Accounting	3
AC 102	Managerial Accounting	3	ACCT 103	MF – Managerial Accounting	3
BU 103	Foundations of Business	3	BADM 131	MF – Principles of Business	3
BU 107	Business Law I	3	BADM 223	MF – Business Law I	3
CE 101	College Experience	1	FFCS 101	EL – Foundation for College Experience	1
CI 105 or CI 110	CS or CI Elective: Highly recommend Microcomputer App. or Adv. Microcomputer App.	3	CITA 110 or CITA 112	MF – Introduction to Computer Applications or Spreadsheet Data Base App.	3
EC 102	Microeconomics	3	ECON 123	PR (GE SS) - Microeconomics	3
MK 101	Principles of Marketing	3	BADM 134	MF – Principles of Marketing	3
BU 105	Gen. Elective- Business Communication	3	BADM 145	MF – Business Communication	3
BU 230	Gen. Elective- Principles of Management	3	BADM 249	MF - Management	3
	General Elective	3	<i>Equivalent course</i>	EL- <i>Equivalent course</i>	3
EC 101	Macroeconomics	3*	ECON 124	LAS (GE-SS) – Macro-economics	3
EN 101	Composition	3*	ENGL 101	LAS (GE-CM)- Composition I	3
EN 102	Composition & Literature	3*	ENGL 102	LAS (GE-HU)- Composition II	3
	Humanities Elective: a course that fulfills a SUNY Gen. Ed. in The Arts or Foreign Language	3*	<i>Equivalent course</i>	LAS (GE-AR or FL) - <i>Equivalent course</i>	3
	Humanities Elective (SUNY GER course)	3	<i>Equivalent course</i>	LAS- (GE- ??) - <i>Equivalent course</i>	3
MA 102 or MA 122	Statistics or Calculus I	3* or 4	MATH 125 or MATH 231	LAS (GE-MA) – Statistics or Calculus I	3 or 4
MA	Mathematics Elective(SUNY GER course)	3 or 4	<i>Equivalent course</i>	PR (GE-MA) - <i>Equivalent course</i>	3 or 4
	Lab Science Elective - recommends course that satisfies Natural Science SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-SC) - <i>Equivalent course</i>	3
HIS	Social Science Elective- recommends course that satisfies American History or Western Civilizations SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-AH or WC) - <i>Equivalent course</i>	3

*The credits from the courses above, in the Business Administration - AS program, will transfer to the BBA degree in the following categories:*

Major Field Requirements .....	24
Professional Requirements .....	6
Liberal Arts & Sciences Requirements.....	27
Electives.....	4
<b>TOTAL CREDITS TRANSFERRED</b>	<b>61</b>

*30 Credits of SUNY General Education Requirements are satisfied in 7 different GE categories.*

**COLUMBIA-GREENE COMMUNITY COLLEGE  
BUSINESS – BUSINESS ADMINISTRATION AS**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION - BBA**

**61 credits will transfer to the 122-credit requirement in the Bachelor of Business Administration degree.**

**61 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:**

**Major Field Requirements – 37 credits including:**

ACCT 335	Principles of Financial Management	3
BADM 201	Personal Finance	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAHT, CITA, FSMA 300-499 (12 credits)		

**Professional Requirements – 9 credits including:**

*Courses in consultation with advisor and determined by future career endeavors.*

Lower or Upper level courses	4
Upper level (300-499) courses	5

**Liberal Arts & Sciences Requirements – 7 credits including:**

PHED 151	Wellness	1
Upper level (300-499) Liberal Arts & Science courses		6

**General Electives – 8 credits** **8**

**30 Credits of SUNY General Education Requirements are needed in 7 different Gen. Ed. categories.**

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**COLUMBIA-GREENE COMMUNITY COLLEGE  
BUSINESS – ACCOUNTING AAS**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION - BBA**

**ADDENDUM D**

	C-G Course			Cobleskill Equivalent	
AC 101	Financial Accounting	3	ACCT 101	MF – Financial Accounting	3
AC 102	Managerial Accounting	3	ACCT 103	MF – Managerial Accounting	3
AC 116	QuickBooks	3	ACCT 1XX	PR - QuickBooks	3
BU 103	Foundations of Business	3	BADM 131	MF – Principles of Business	3
BU 105	Business Communication	3	BADM 145	MF – Business Communication	3
MK 101	General Elective: Principles of Marketing	3	BADM 134	MF – Principles of Marketing	3
BU 209	Business Professional Development	2	BADM 1XX	EL – Bus. Professional Development	2
BU 150	Financial Planning	3	BADM 201	MF – Personal Finance	3
BU 220	Business Ethics	3	BADM 2XX	EL – Business Ethics	3
BU 107	Business Elective: Business Law I	3	BADM 223	MF – Business Law I	3
BU 230	Business Elective: Princ. of Management	3	BADM 249	MF – Management	3
CI 105 or CI 110	CS or CI Elective: Highly recommend Microcomputer App. or Adv. Microcomputer App.	3	CITA 110 or CITA 112	MF – Introduction to Computer Applications or Spreadsheet Data Base App.	3
CI 150	EXCEL	3	CITA 1XX	PR – EXCEL	3
CE 101	College Experience	1	FFCS 101	EL – Foundation for College Experience	1
CP 101	Job Search Preparation	1	BADM 1XX	EL – Job Search Prep.	1
EN 101	Composition	3*	ENGL 101	LAS (GE-CM)- Composition I	3
EN 102	Composition & Literature (Recommended)	3*	ENGL 102	LAS (GE-HU)- Composition II	3
	Humanities Elective: a course that fulfills a SUNY Gen. Ed. in The Arts or Foreign Language	3*	<i>Equivalent course</i>	LAS (GE-AR or FL) - <i>Equivalent course</i>	3
MA 102	Mathematics Elective: Statistics	3*	MATH 125	LAS (GE-MA) - Statistics	3
	Science Elective - recommends course that satisfies Natural Science SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-SC) - <i>Equivalent course</i>	3
EC 101	Social Science Elective - Macroeconomics	3*	ECON 124	LAS (GE-SS) – Macro-economics	3
HIS	Social Science Elective- recommends course that satisfies American History or Western Civilizations SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-AH or WC) - <i>Equivalent course</i>	3

*The credits from the courses above, in the Accounting - AAS program, will transfer to the BBA degree in the following categories:*

Major Field Requirements .....	27
Professional Requirements .....	6
Liberal Arts & Sciences Requirements.....	21
Electives.....	7
<b>TOTAL CREDITS TRANSFERRED</b>	<b>61</b>

*21 Credits of SUNY General Education Requirements are satisfied in 7 different GE categories.*

**COLUMBIA-GREENE COMMUNITY COLLEGE  
BUSINESS – ACCOUNTING AAS**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION - BBA**

**61** credits will transfer to the 122-credit requirement in the Bachelor of Business Administration degree.

**61** credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:

**Major Field Requirements – 34** credits including:

ACCT 335	Principles of Financial Management	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAHT, CITA, FSMA 300-499 (12 credits)		

**Professional Requirements – 9** credits including:

*Courses in consultation with advisor and determined by future career endeavors.*

Lower or Upper level courses	4
Upper level (300-499) courses	5

**Liberal Arts & Sciences Requirements – 13** credits including:

PHED 151	Wellness	1
Additional Liberal Arts & Science Electives		6
Upper level (300-499) Liberal Arts & Science courses		6

**General Electives – 5** credits 5

*30 Credits of SUNY General Education Requirements are needed in 7 different Gen. Ed. categories.*

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