

MEMORANDUM OF UNDERSTANDING

BETWEEN

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
**Bachelor of Business Administration or
Bachelor of Science or Bachelor of Technology in Agricultural Business**

AND

STATE UNIVERSITY OF NEW YORK AT NEW PALTZ

Master of Business Administration

August 2017

I. General Statement of Purpose

This document establishes a formal Memorandum of Understanding between the SUNY Cobleskill's Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree programs and SUNY New Paltz's Master of Business Administration graduate degree program.

The purpose is to facilitate the admission of qualified SUNY Cobleskill Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree recipients into SUNY New Paltz's Master of Business Administration degree program.

II. Requirements and Terms

- A. Students must earn a cumulative GPA of 3.0 or above at the time of application to the graduate program, and maintain an overall GPA of 3.0 or above at the time of completion and graduation from the Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree programs at SUNY Cobleskill.
- B. Students will receive a minimum grade of "C" or better on all required courses for the Bachelor of Business Administration degree at SUNY Cobleskill, resulting in a cumulative GPA of 3.0 or higher.
- C. Completion of the Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree programs at SUNY Cobleskill.
- D. Students will meet the academic requirements for admission including specific coursework as outlined on the attached guide sheets.
- E. Completion of the admissions application for SUNY New Paltz's Master of Business Administration graduate degree program. Students will submit a GMAT (minimum 450) or GRE (minimum 295) score as part of the application process.
- F. SUNY Cobleskill students who have earned a "B" or better in any of the foundation courses listed in this agreement may have up to 9 credits of graduate coursework waived. (Please see attached guide sheets.)

- G. Students will provide SUNY New Paltz with a final transcript listing degree posted and cumulative GPA for the Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree program.

III. Benefits and Advantages

- A. Admission to SUNY New Paltz's Master of Business Administration degree program which prepares students for management related professional careers.
- B. To attract qualified students to both institutions who wish to pursue a Master of Business Administration degree which will prepare graduates with the competencies needed for advanced leadership positions.

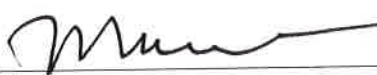
IV. Review and Revision of this Memorandum of Understanding


This agreement will be reviewed every two years in June, starting with the year of inception. Should either party desire to terminate this agreement, notification will be given to the other party, in writing, no less than six months prior to the proposed date of termination. Students already enrolled in the Master's program at the time of termination will be allowed to complete their degree.

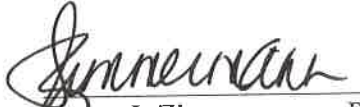
SUNY NEW PALTZ


SUNY COBLESKILL

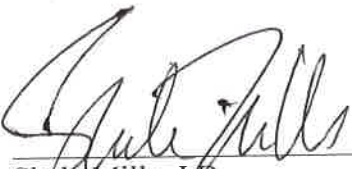

Donald Christian, Ph.D. 11/3/17
President Date


Marion A. Terenzio, Ph.D. 11/07/17
President Date


Lorin Basden Arnold, Ph.D. 11/3/17
Provost and Vice President for Academic Affairs Date


Susan J. Zimmermann, Ph.D. 11/13/17
Provost and Vice President for Academic Affairs Date


Kristin Backhaus, Ph.D. 11/2/17
Dean, School of Business Date


Shala Mills, J.D. 11/2/17
Assistant Vice President for Graduate and Extended Learning Date

MBA FOUNDATION COURSES

SUNY Cobleskill students who complete the following 18 credit hours of coursework below with a “B” or better in each course may have up to 9 credits of graduate coursework waived.

SUNY Cobleskill courses

SUNY New Paltz MBA courses

ACCT 101 Financial Accounting ACCT 335 Financial Management	BUS508 Financial Statement Analysis
MATH 125 Statistics AGBU 470 Quantitative Methods in Agricultural Business	BUS509 Statistics Analysis & Decision Theory
ECON 123 Microeconomics ECON 124 Macroeconomics	BUS515 Business Economics For Managers

MEMORANDUM OF UNDERSTANDING
 BETWEEN
 STATE UNIVERSITY OF NEW YORK AT COBLESKILL
Bachelor of Business Administration
 AND
 SUNY NEW PALTZ
Master of Business Administration
 SUNY Cobleskill Course Sequence (122 Total Credits)

SEMESTER 1		SEMESTER 2	
ENGL 101 Composition I	3	ACCT 103 Managerial Accounting	3
MATH 125 Statistics	3	BADM 145 Business Communications	3
ACCT 101 Financial Accounting	3	Liberal Arts and Sciences – ECON 123 Micro-Economics	9
BADM 134 Principles of Marketing	3		
CITA 110 Microcomputer Applications I or CITA 112 Spreadsheet & Database Applications	3		
Anything from PHED	1		
FFCS. 199 Foundations for College Success	1		
TOTAL CREDITS	17	TOTAL CREDITS	15
SEMESTER 3		SEMESTER 4	
ACCT 335 Principles of Financial Management	3	BADM 249 Management	3
BADM 223 Business Law I	3	ECON 124 Macro Economics	3
Liberal Arts and Sciences	9	Professional requirements	3
		General Electives	6
TOTAL CREDITS	15	TOTAL CREDITS	15
SEMESTER 5		SEMESTER 6	
BADM 305 International Business	3	BADM 320 Ethics and Management	3
BADM 380 Internship Orientation Bus Admin	1	BADM 400 Operations Management	3
Professional Requirements BADM 330 – Advertising and Promotion	9	Management Elective 300/400	3
Liberal Arts and Sciences 300/400 level	3	Professional requirements	3
		Liberal Arts and Sciences 300/400 level	3
TOTAL CREDITS	16	TOTAL CREDITS	15
SEMESTER 7		SEMESTER 8	
BADM 449 Management & Policy Issues	3	BADM 480 Internship in Business Administration	9
Management Elective 300/400 level	3	BADM 485 Internship in Business Administration Reporting	3
General Elective - FSMA 300 Investments or FSMA 401 Corporate Governance	5		
Professional Requirements	6		
TOTAL CREDITS	17	TOTAL CREDITS	12

MEMORANDUM OF UNDERSTANDING
 BETWEEN
 STATE UNIVERSITY OF NEW YORK AT COBLESKILL
Bachelor of Science in Agricultural Business
 AND
 SUNY NEW PALTZ
Master of Business Administration
 SUNY Cobleskill Course Sequence (120 Total Credits)

SEMESTER 1		SEMESTER 2	
ENGL 101 Composition I	3	AGBU 107 Ag Business Operations	4
MATH 111 College Algebra	3	ACCT 101 Financial Accounting	3
AGBU 104 Intro. to Agribusiness and Ag Economics	4	Liberal Arts and Sciences	6
Technical Elective	3	Lab Science	3
FFCS 199 Foundations for College Success	1		
TOTAL CREDITS	14	TOTAL CREDITS	16
SEMESTER 3		SEMESTER 4	
AGBU 241 Ag Production Management	4	AGBU 242 Ag Business Financial Management	4
Liberal Arts and Sciences	9	AGBU 300/400 Electives AGBU 342 Intermediate Ag Economics	6
Technical Elective ACCT 303 Intermediate Accounting	3	Liberal Arts and Sciences	3
		Lab Science	3
TOTAL CREDITS	16	TOTAL CREDITS	16
SEMESTER 5		SEMESTER 6	
AGBU 300/400 Electives AGBU 441 Agricultural Law	6	AGBU 300/400 Electives AGBU 442 Agricultural Credit	6
Technical Elective ACCT 311 Cost Accounting	3	ENGL 102 Composition II	3
Liberal Arts and Sciences	3	MATH 125 Statistics	3
Liberal Arts and Sciences 300/400 level	3	Liberal Arts and Sciences 300/400 level	3
TOTAL CREDITS	15	TOTAL CREDITS	15
SEMESTER 7		SEMESTER 8	
AGBU 300/400 Electives AGBU 460 Advanced Agricultural Business Management or AGBU 470 Quantitative Methods in Agricultural Business	3	AGBU 300/400 Electives AGBU 328 Agrisales and Promotion	6
Technical Elective 300/400 level	3	Liberal Arts and Sciences 300/400 level	6
Liberal Arts and Sciences	5	General Elective	1
Liberal Arts and Sciences 300/400 level	3	Anything from PHED	1
TOTAL CREDITS	14	TOTAL CREDITS	14

MEMORANDUM OF UNDERSTANDING
 BETWEEN
 STATE UNIVERSITY OF NEW YORK AT COBLESKILL
Bachelor of Technology in Agricultural Business
 AND
 SUNY NEW PALTZ
Master of Business Administration
 SUNY Cobleskill Course Sequence (120 Total Credits)

SEMESTER 1		SEMESTER 2	
ENGL 101 Composition I	3	AGBU 107 Ag Business Operations	4
MATH 111 College Algebra	3	ACCT 101 Financial Accounting	3
AGBU 104 Intro. to Agribusiness and Ag Economics	4	Liberal Arts and Sciences MATH 125 Statistics	3
Technical Elective	3	Lab Science	3
FFCS 199 Foundations for College Success	1	Technical Electives	3
TOTAL CREDITS	14	TOTAL CREDITS	16
SEMESTER 3		SEMESTER 4	
AGBU 241 Ag Production Management	4	AGBU 242 Ag Business Financial Management	4
Liberal Arts and Sciences	6	AGBU 300/400 Electives AGBU 342 Intermediate Ag Economics	3
Technical Electives ACCT 303 Intermediate Accounting	6	Liberal Arts and Sciences	6
Anything from PHED	1	General Elective	3
TOTAL CREDITS	17	TOTAL CREDITS	16
SEMESTER 5		SEMESTER 6	
AGBU 300/400 Electives AGBU 441 Agricultural Law <u>AND</u> AGBU 328 Agrisales and Promotion	8	AGBU 300/400 Electives AGBU 442 Agricultural Credit	6
Liberal Arts and Sciences	6	AGBU Internship Orientation Ag Bus	1
		Technical Electives ACCT 311 Cost Accounting	6
		Liberal Arts and Sciences 300/400 level	3
TOTAL CREDITS	14	TOTAL CREDITS	16
SEMESTER 7		SEMESTER 8	
AGBU 450 Internship in Ag Business	12	AGBU 300/400 Electives AGBU 460 Advanced Agricultural Business Management or AGBU 470 Quantitative Methods in Agricultural Business	7
		Technical Elective	2
		Technical Elective 300/400 level	3
		Liberal Arts and Sciences 300/400 level	3
TOTAL CREDITS	12	TOTAL CREDITS	15